## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

#### FORM 8-K

### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 4, 2019

### Mistras Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware001- 3448122-3341267(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

195 Clarksville Road
Princeton Junction, New Jersey
(Address of principal executive offices)

08550

(Zip Code)

Registrant's telephone number, including area code: **(609) 716-4000** 

#### **Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d 2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class Trading Symbol(s) Name of each exchange on which registered

Common Stock, \$0.01 par value MG New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

#### Item 2.02. Results of Operations and Financial Condition

On November 4, 2019, Mistras Group, Inc. (the "Company," "we" or "us") issued a press release announcing the financial results for our third quarter, which ended September 30, 2019. A copy of the press release is attached as Exhibit 99.1 to this report.

#### **Disclosure of Non-GAAP Financial Measures**

In the press release attached, the Company uses the terms "Adjusted EBITDA", "free cash flow" and "net debt", which are not measures of financial performance under U.S. generally accepted accounting principles ("GAAP"). Also, in the tables to the press release, the non-GAAP financial measures "Segment and Total Company Income before Special Items" and "Diluted EPS excluding Special Items", are presented and reconciled to financial measures under GAAP. Information about these non-GAAP measures are included in the press release.

Our management uses these non-GAAP measurements as a measure of operating performance and liquidity to assist in comparing performance from period to period on a consistent basis, as a measure for planning and forecasting overall expectations and for evaluating actual results against such expectations. Adjusted EBITDA and free cash flow are also performance evaluation metrics used to determine incentive compensation for executive officers.

We believe that investors and other users of the financial statements benefit from the presentation of these non-GAAP measurements because they provide additional metrics to compare the Company's operating performance and liquidity on a consistent basis and measure underlying trends and results of the Company's business. Adjusted EBITDA and Segment and Total Company Income before Special Items assist in evaluating our operating performance because they remove the impact of certain items that management believes do not directly reflect our core operations. For instance, Adjusted EBITDA generally excludes interest expense, taxes and depreciation and amortization, each of which can vary substantially from company to company depending upon accounting methods and the book value and age of assets, capital structure, capital investment cycles and the method by which assets were acquired. It also eliminates stock-based compensation, which is a non-cash expense and is excluded by management when evaluating the underlying performance of our business operations.

Our management uses free cash flow when evaluating the performance of our business operations. This measurement also takes into account cash used to purchase fixed assets needed for business operations which are not expensed. We believe this measurement provides an additional tool to compare cash generated by our operations on a consistent basis and measure underlying trends and results in our business.

While Adjusted EBITDA and free cash flow are terms and financial measurements commonly used by investors and securities analysts, they have limitations. As non-GAAP measurements, Adjusted EBITDA and free cash flows have no standard meaning and, therefore, may not be comparable with similar measurements for other companies. Similarly, segment and total company income before special items and diluted EPS excluding special items has no standard meaning and may not be comparable to measurements for other companies. Adjusted EBITDA and free cash flow are generally limited as analytical tools because they exclude charges and expenses we do incur as part of our operations as well as cash uses which are included in a GAAP cash flow statement. In addition, free cash flow does not represent residual cash flow available for discretionary expenditures since items such as debt repayments are not deducted in determining such measurement.

None of these non-GAAP financial measurements should be considered in isolation or as a substitute for analyzing our results as reported under U.S. generally accepted accounting principles.

#### Item 9.01. Financial Statement and Exhibits

(d) Exhibits

99.1 Press release issued by Mistras Group, Inc. on November 4, 2019

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MISTRAS GROUP, INC.

Date: November 4, 2019 By: /s/ Edward J. Prajzner

Name: Edward J. Prajzner

Title: Senior Vice President, Chief Financial Officer and

Treasurer

Exhibit No. Description

99.1 Press release issued by Mistras Group, Inc. on November 4, 2019

#### **MISTRAS Group Announces Third Quarter 2019 Results**

## Strong Q3 Cash Flow from Operations of \$19 million, with Gross Margin Expansion to 30%

#### <u>Highlights of the Third Quarter and Year-to-Date 2019\*</u>

- Q3 revenue up 6% to \$192.2 million
- Q3 gross profit up 10% to \$57.8 million and gross margin expanded 140 basis points to 30.1%
- Q3 operating income up 257% to \$10.8 million
- Q3 net income of \$3.1 million compared to year ago net loss
- · Q3 adjusted EBITDA up 7% to \$22.4 million
- Q3 cash from operations up 374% to \$19.4 million
- YTD debt repayment of \$23.3 million
- YTD operating income up 11% to \$21.8 million but growth rate expected to decline in the fourth quarter (refer to guidance update details on page three of this press release)

MISTRAS Group, Inc. November 4, 2019 5:20 PM

PRINCETON JUNCTION, N.J., November 4, 2019 (GLOBE NEWSWIRE) - MISTRAS Group, Inc. (MG: NYSE), a leading "one source" global provider of technology-enabled asset protection solutions, reported financial results for its third quarter ended September 30, 2019.

For the third quarter of 2019, consolidated revenues were \$192.2 million compared with \$182.2 million in the prior year period, an increase of 6%. For the quarter, consolidated gross profit increased 10% compared with 2018 to \$57.8 million, as the consolidated gross margin improved by 140 basis points to 30.1% from 28.7% in the same quarter a year ago. The Company generated \$19.4 million and \$13.4 million in operating cash flows and free cash flows, respectively, for the third quarter of 2019 compared to \$4.1 million in operating cash flows and \$(0.5) million in free cash flows for the same quarter a year ago.

<sup>\*-</sup> All comparisons are consolidated and versus the equivalent prior year period.

Chief Executive Officer Dennis Bertolotti stated, "Third quarter results reflect continued progress positioning MISTRAS for long term success. The increase in gross margins, disciplined expense control, growth in our core market share and increase in operating and free cash flow are all consistent with our strategy to drive long-term value creation. Furthermore, this quarter's acquisition of New Century Software adds another important component to our MISTRAS Digital strategy, which is already making significant strides applying innovative technology that improves our overall offerings and value proposition for customers. These are the keys to building a strong foundation to capitalize on the significant opportunities in our \$14 billion NDT industry, where the market continues to grow as a result of increasing regulatory compliance requirements, rising health and safety concerns, and the need to better protect the global investment in physical assets."

Mr. Bertolotti additionally commented on the Company's current outlook for 2019, saying, "The pervasive uncertainty surrounding the global macroeconomic environment has now impacted our core Oil and Gas market. Consequently, despite what we believe to be steady gains in our core market share, the weakness in the Oil and Gas turnaround market has reduced our expectations for the fourth quarter and consequently full year revenues and adjusted EBITDA. We believe this decline in market growth is temporary, and we fully expect performance in our Oil and Gas operations to show renewed strength next year. We believe that our year-to-date 2019 gross margin can be maintained into 2020, even with short-term volatility in revenue volume."

"Over the long-term we are confident that our strategy will enable us to outpace industry growth in both the near and long term while expanding margins and generating attractive free cash flow. The actions we have taken to dispose of non-core and less profitable operations, improve operating efficiency, and expand into adjacent markets such as mechanical services and platforms such as MISTRAS Digital, both through organic investment as well as strategic acquisitions, has positioned us to capitalize on the emerging demand for faster access to better, and more predictive information."

Performance by segment during the quarter was as follows:

**Services** segment third quarter revenues increased by 8%. This improvement in the top line was driven by revenue from acquisitions coupled with organic growth. Services segment gross profit margins improved 90 basis points in the third quarter to 28.4% from 27.5% due to favorable operating leverage, favorable service mix, and a decrease in the proportion of low margin contracts.

**International** segment third quarter revenues increased 1%, despite the headwinds created by the runoff of the European staff leasing business and a mid-single digit decline in foreign exchange rates. Segment gross margins improved by 190 basis points compared to the year ago quarter, reflecting steady progress improving labor utilization rates and the reduction of low margin contracts.

**Products and Systems** segment revenue decreased by 3% in the third quarter of 2019 compared to the prior year. The revenue decline was attributable to the segment's 2018 subsidiary sale, partially offset by new contracts recently procured. Gross profit margin improved by 400 basis points compared to the year ago quarter due to product sales mix.

The Company generated \$40.5 million of cash flows from operating activities and \$22.5 million of free cash flow in the first nine months of 2019, up strongly from \$24.2 million and \$8.4 million, increases of 67% and 168%, respectively, in the same prior year period.

The Company's net debt (total debt less cash and cash equivalents) was \$252.9 million at September 30, 2019, down from \$265.1 million at December 31, 2018. The Company's gross debt has decreased by \$23.3 million during 2019, to \$267.3 million at September 30, 2019 from \$290.6 million at December 31, 2018 due to repayments made by the Company. The Company additionally paid a total of \$7.7 million for acquisitions and taxes related to net settlement of share-based awards, during the nine months ended September 30, 2019.

#### **Updated Guidance for 2019**

Revenues and operating earnings were ahead of fiscal 2018 on a year to date basis through the first nine months, indicating a robust business. However, the strong momentum developed over the past two quarters encountered some headwinds coming into the fourth quarter of 2019. The Company is seeing a weak Oil and Gas market, and an overall Fall season that ended much sooner than anticipated. In particular, the Company sees weaknesses in the Oil and Gas turnaround market that appears to be attributable to supply buildups earlier in the year, as well as refineries shifting resources to prepare for IMO2020. In addition, towards the middle of September 2019 and into October 2019, a note of caution unexpectedly arose amongst Oil and Gas customers, attributable primarily to increased macroeconomic uncertainty. It is the same note of caution that is being heard in various sectors, stemming from many factors, including trade tensions, negative European interest rates, and the slowdown in domestic GDP growth. Although the long-term outlook remains intact, these factors are clearly influencing current activity in the Oil and Gas market, resulting in pushouts of demand.

Although the Company feels very good about where it is and its outlook for the long term, this unexpected pause in the Oil and Gas end markets has created some immediate challenges, which will affect performance for the fourth quarter of 2019 and full year 2019.

Consequently, the Company's full year outlook is now significantly more modest than originally anticipated, and accordingly the Company is lowering its guidance for 2019 as follows:

Total revenues are expected to be between \$740 million to \$750 million;

Adjusted EBITDA is expected to be between \$70 million and \$75 million;

Capital expenditures are expected to be under \$25 million; and

Free cash flow is expected to between \$28 million to \$32 million.

The Company is still developing its 2020 full year budget, but preliminarily anticipates modest single digit top-line growth, while maintaining its year-to-date 2019 gross profit and operating margins and cashflow levels.

#### **Conference Call**

In connection with this release, MISTRAS will hold a conference call on November 5, 2019 at 9:00 a.m. (Eastern). The call will be broadcast over the Web and can be accessed on MISTRAS' Website, www.mistrasgroup.com. Individuals in the U.S. wishing to participate in the conference call by phone may dial 1-844-832-7227 and use confirmation code 7277122 when prompted. The International dial-in number is 1-224-633-1529. Those who wish to listen to the call later can access an archived copy of the conference call at the MISTRAS Website.

#### **About MISTRAS Group, Inc.**

MISTRAS offers one of the broadest "one source" services and technology-enabled asset protection solution portfolios in the industry used to evaluate the structural integrity of energy, industrial and public infrastructure and aerospace components. Mission critical services and solutions are delivered globally and provide customers with the ability to extend the useful life of their assets, improve productivity and profitability, comply with government safety and environmental regulations and enhance risk management operational decisions.

MISTRAS uniquely combines its industry leading products and technologies; mechanical integrity ("MI") and non-destructive testing ("NDT") services; destructive testing services; and its proprietary world class data warehousing and analysis software and online monitoring - to provide comprehensive and competitive products, systems and services solutions from a single source provider.

For more information, please visit the company's website at <a href="www.mistrasgroup.com">www.mistrasgroup.com</a> or contact Nestor S. Makarigakis, Group Director, Marketing Communications at <a href="marcom@mistrasgroup.com">marcom@mistrasgroup.com</a>.

#### **Forward-Looking and Cautionary Statements**

Certain statements made in this press release are "forward-looking statements" about MISTRAS' financial results and estimates, products and services, business model, strategy, growth opportunities, profitability and competitive position, and other matters. These forward-looking statements generally use words such as "future," "possible," "potential," "targeted," "anticipate," "believe," "estimate," "expect," "intend," "plan," "predict," "project," "will," "may," "should," "could," "would" and other similar words and phrases. Such statements are not guarantees of future performance or results, and will not necessarily be accurate indications of the times at, or by which, such performance or results will be achieved, if at all. These statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in these statements. A list, description and discussion of these and other risks and uncertainties can be found in the "Risk Factors" section of the Company's 2018 Annual Report on Form 10-K dated March 15, 2019, as updated by our reports on Form 10-Q and Form 8-K. The forward-looking statements are made as of the date hereof, and MISTRAS undertakes no obligation to update such statements as a result of new information, future events or otherwise.

#### **Use of Non-GAAP Measures**

In addition to financial information prepared in accordance with generally accepted accounting principles in the U.S. (GAAP), this press release also contains adjusted financial measures that we believe provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. The term "Adjusted EBITDA" used in this release is a financial measurement not calculated in accordance with GAAP and is defined as net income attributable to MISTRAS Group, Inc. plus: interest expense, provision for income taxes, depreciation and amortization, share-based compensation expense and certain acquisition related costs (including transaction due diligence costs and adjustments to the fair value of contingent consideration), foreign exchange (gain) loss and, if applicable, certain special items which are noted. A reconciliation of Adjusted EBITDA to a financial measurement under GAAP is set forth in a table attached to this press release. In the press release, the Company also uses the term "non-GAAP Net Income,", which is GAAP net income adjusted for certain items management believes are unusual and non-recurring. In the tables attached is a table reconciling "Net Income (Loss) (GAAP)" to "Net Income Excluding Special Items (non-GAAP), which reconciles the non-GAAP amount to a GAAP measurement. In addition, the Company has also included in the attached tables non-GAAP measurement" "Segment and Total Company Income (Loss) Before Special Items", reconciling these measurements to financial measurements under GAAP. The Company uses the term "free cash flow", a non-GAAP measurement the Company defines as cash provided by operating activities less capital expenditures (which is classified as an investing activity). The Company also uses the term "net debt", a non-GAAP measurement defined as the sum of the current and long-term portions of long-term debt, less cash and cash equivalents.

#### Mistras Group, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

(in thousands, except share and per share data)

	Se	ptember 30, 2019	December 31, 2018		
ASSETS	_	(unaudited)			
Current Assets					
Cash and cash equivalents	\$	14,372	\$	25,544	
Accounts receivable, net		148,024		148,324	
Inventories		13,419		13,053	
Prepaid expenses and other current assets		17,135		15,870	
Total current assets		192,950		202,791	
Property, plant and equipment, net		95,502		93,895	
Intangible assets, net		106,893		111,395	
Goodwill		283,121		279,259	
Deferred income taxes		2,780		1,930	
Other assets		46,781		4,767	
Total assets	\$	728,027	\$	694,037	
LIABILITIES AND EQUITY					
Current Liabilities					
Accounts payable	\$	13,428	\$	13,863	
Accrued expenses and other current liabilities		86,452		73,895	
Current portion of long-term debt		6,563		6,833	
Current portion of finance lease obligations		3,751		3,922	
Income taxes payable		1,049		1,958	
Total current liabilities		111,243		100,471	
Long-term debt, net of current portion		260,753		283,787	
Obligations under finance leases, net of current portion		10,799		9,075	
Deferred income taxes		27,458		23,148	
Other long-term liabilities		39,428		6,482	
Total liabilities		449,681		422,963	
Commitments and contingencies					
Equity					
Preferred stock, 10,000,000 shares authorized		_		_	
Common stock, \$0.01 par value, 200,000,000 shares authorized, 28,915,088 and 28,562,608 shares issued		289		285	
Additional paid-in capital		228,287		226,616	
Retained earnings		76,784		71,553	
Accumulated other comprehensive loss		(27,202)		(27,557)	
Total Mistras Group, Inc. stockholders' equity		278,158		270,897	
Non-controlling interests		188		177	
Total equity		278,346		271,074	
Total liabilities and equity	\$	728,027	\$	694,037	

#### Mistras Group, Inc. and Subsidiaries Unaudited Condensed Consolidated Statements of Income (Loss)

(in thousands, except per share data)

	Three months ended			Nine months ended				
		eptember 30, 2019		September 30, 2018		September 30, 2019		September 30, 2018
Revenue	\$	192,192	\$	182,169	\$	569,595	\$	561,592
Cost of revenue		129,241		124,260		386,721		389,131
Depreciation		5,182		5,577		16,160		16,902
Gross profit		57,769		52,332		166,714		155,559
Selling, general and administrative expenses		42,328		41,931		126,014		122,232
Bad debt provision for troubled customers, net of recoveries		_		_		2,798		_
Pension withdrawal expense (benefit)		(45)		5,886		489		5,886
Gain on sale of subsidiary		_		(2,384)		_		(2,384)
Research and engineering		650		745		2,261		2,414
Depreciation and amortization		4,089		2,920		12,380		8,834
Acquisition-related expense (benefit), net		(32)		217		970		(1,143)
Income from operations		10,779		3,017		21,802		19,720
Interest expense		2,959		1,894		10,065		5,581
Income before provision for income taxes		7,820		1,123		11,737		14,139
Provision for income taxes		4,733		2,133		6,493		6,229
Net income (loss)		3,087		(1,010)		5,244		7,910
Less: Net income (loss) attributable to non-controlling interests, net of taxes		(6)		1		13		13
Net income (loss) attributable to Mistras Group, Inc.	\$	3,093	\$	(1,011)	\$	5,231	\$	7,897
Earnings (loss) per common share:								
Basic	\$	0.11	\$	(0.04)	\$	0.18	\$	0.28
Diluted	\$	0.11	\$	(0.04)	\$	0.18	\$	0.27
Weighted-average common shares outstanding:								
Basic		28,800		28,429		28,678		28,360
Diluted		29,156		28,429		29,022		29,447

## Mistras Group, Inc. and Subsidiaries Unaudited Operating Data by Segment (in thousands)

		Three months ended				Nine months ended				
	Septe	September 30, 2019		September 30, 2018		September 30, 2019	Se	eptember 30, 2018		
Revenues										
Services	\$	152,572	\$	141,340	\$	454,079	\$	434,653		
International		37,050		36,671		109,302		116,238		
Products and Systems		5,521		5,716		13,222		17,286		
Corporate and eliminations		(2,951)		(1,558)		(7,008)		(6,585)		
	\$	192,192	\$	182,169	\$	569,595	\$	561,592		

	Three months ended				Nine months ended			
	September 30, 2019		September 30, 2018		September 30, 2019		Sej	ptember 30, 2018
Gross profit								
Services	\$	43,330	\$	38,838	\$	127,903	\$	113,675
International		11,695		10,877		33,113		34,273
Products and Systems		2,739		2,604		5,803		7,707
Corporate and eliminations		5		13		(105)		(96)
	\$	57,769	\$	52,332	\$	166,714	\$	155,559

# Mistras Group, Inc. and Subsidiaries Unaudited Reconciliation of Segment and Total Company Income from Operations (GAAP) to Income before Special Items (non-GAAP) (in thousands)

	Three months ended Nine mon					onths ended		
		September 30, 2019		September 30, 2018		September 30, 2019	:	September 30, 2018
Services:		_		_		_		
Income from operations (GAAP)	\$	15,757	\$	8,289	\$	40,715	\$	36,892
Bad debt provision for troubled customers, net of recoveries		_		_		2,778		_
Pension withdrawal expense (benefit)		(45)		5,886		489		5,886
Reorganization and other costs		125		292		202		292
Acquisition-related expense (benefit), net		(125)		181		577		(809)
Income before special items (non-GAAP)	\$	15,712	\$	14,648	\$	44,761	\$	42,261
International:								
Income (loss) from operations (GAAP)	\$	2,921	\$	(662)	\$	5,155	\$	2,713
Reorganization and other costs		90		2,808		355		3,544
Acquisition-related expense (benefit), net		_		_		_		(409)
Bad debt provision for troubled customers, net of recoveries		_		_		20		_
Income before special items (non-GAAP)	\$	3,011	\$	2,146	\$	5,530	\$	5,848
Products and Systems:								
Income (loss) from operations (GAAP)	\$	509	\$	2,415	\$	(1,224)	\$	2,032
Gain on sale of subsidiary		_		(2,384)		_		(2,384)
Reorganization and other costs		218		_		218		29
Income (loss) before special items (non-GAAP)	\$	727	\$	31	\$	(1,006)	\$	(323)
Corporate and Eliminations:								
Loss from operations (GAAP)	\$	(8,408)	\$	(7,025)	\$	(22,844)	\$	(21,917)
Reorganization and other costs		44		305		104		305
Acquisition-related expense, net		93		36		393		75
Loss before special items (non-GAAP)	\$	(8,271)	\$	(6,684)	\$	(22,347)	\$	(21,537)
Total Company:								
Income from operations (GAAP)	\$	10,779	\$	3,017	\$	21,802	\$	19,720
Pension withdrawal expense		(45)	-	5,886		489		5,886
Gain on sale of subsidiary				(2,384)		_		(2,384)
Bad debt provision for troubled customers, net of recoveries		_		_		2,798		_
Reorganization and other costs		477		3,405		879		4,170
Acquisition-related expense (benefit), net		(32)		217		970		(1,143)
Income before special items (non-GAAP)	\$	11,179	\$	10,141	\$	26,938	\$	26,249

#### Mistras Group, Inc. and Subsidiaries **Unaudited Summary Cash Flow Information**

(in thousands)

		Nine months ended				
	Septe	mber 30, 2019	Sept	ember 30, 2018		
Net cash provided by (used in):						
Operating activities	\$	40,476	\$	24,184		
Investing activities		(21,628)		(9,831)		
Financing activities		(29,521)		(23,905)		
Effect of exchange rate changes on cash		(499)		(916)		
Net change in cash and cash equivalents	\$	(11,172)	\$	(10,468)		

# Mistras Group, Inc. and Subsidiaries Unaudited Reconciliation of Net Cash Provided by Operating Activities (GAAP) to Free Cash Flow (non-GAAP) (in thousands)

	Septer	nber 30, 2019	Septe	mber 30, 2018
Net cash provided by operating activities (GAAP)	\$	40,476	\$	24,184
Less:				
Purchases of property, plant and equipment		(17,275)		(15,386)
Purchases of intangible assets		(704)		(385)
Free cash flow (non-GAAP)	\$	22,497	\$	8,413

# Mistras Group, Inc. and Subsidiaries Unaudited Reconciliation of Net Income (Loss) (GAAP) to Adjusted EBITDA (non-GAAP) (in thousands)

	m					N. J. I.				
	Three months ended			Nine months ended						
		eptember 30, 2019	- 1	September 30, 2018		September 30, 2019		September 30, 2018		
Net income (loss) (GAAP)	\$	3,087	\$	(1,010)	\$	5,244	\$	7,910		
Less: Net income (loss) attributable to non-controlling interests, net of taxes		(6)		1		13		13		
Net income (loss) attributable to Mistras Group, Inc.	\$	3,093	\$	(1,011)	\$	5,231	\$	7,897		
Interest expense		2,959		1,894		10,065		5,581		
Provision for income taxes		4,733		2,133		6,493		6,229		
Depreciation and amortization		9,271		8,497		28,540		25,736		
Share-based compensation expense		1,725		1,931		4,592		4,760		
Acquisition-related expense (benefit), net		(32)		217		970		(1,143)		
Reorganization and other related costs		477		3,405		879		4,170		
Gain on sale of subsidiary		_		(2,384)		_		(2,384)		
Pension withdrawal expense (benefit)		(45)		5,886		489		5,886		
Bad debt provision for troubled customers, net of recoveries		_		_		2,798		_		
Foreign exchange (gain) loss		197		262		(1,001)		651		
Adjusted EBITDA (non-GAAP)	\$	22,378	\$	20,830	\$	59,056	\$	57,383		

#### Mistras Group, Inc. and Subsidiaries Unaudited Reconciliation of

#### Net Income Attributable to Mistras Group, Inc. (GAAP) to

### Net Income Attributable to Mistras Group, Inc. Excluding Special Items (non-GAAP), and Diluted EPS (GAAP) to Diluted EPS Excluding Special Items (non-GAAP)

(in thousands, except per share data)

	Three months ended				Nine months ended				
		9/30/2019		9/30/2018		9/30/2019		9/30/2018	
Net income (loss) attributable to Mistras Group, Inc. (GAAP)	\$	3,093	\$	(1,011)	\$	5,231	\$	7,897	
Special items		400		7,124		5,136		6,529	
Tax impact on special items (2) (3)		(173)		(5,041)		(2,095)		(2,108)	
Special items, net of tax		227		2,083		3,041		4,421	
Net income attributable to Mistras Group, Inc. Excluding Special Items (non-GAAP) (4)	\$	3,320	\$	1,072	\$	8,272	\$	12,318	
Diluted EPS (GAAP) <sup>(1)</sup>	\$	0.11	\$	(0.04)	\$	0.18	\$	0.27	
Special items, net of tax		0.01		0.07		0.10		0.15	
Diluted EPS Excluding Special Items (non-GAAP) (4)	\$	0.12	\$	0.03	\$	0.28	\$	0.42	

<sup>(1)</sup> For the three months ended September 30, 2018, 805 and 364 shares related to stock options and restricted stock, respectively, were excluded from the calculation of diluted EPS due to the net loss for the period.

<sup>(2)</sup> The Company's tax effect on special items was calculated utilizing the Company's effective tax rate, exclusive of discrete items, for the three and nine months ended September 30, 2019, which was 43% and 41%, respectively.

<sup>(3)</sup> The Company modified the prior year tax effect on special items to be consistent with the current year methodology. The effective tax rate for the three and nine months ended September 30, 2019, exclusive of discrete items, was 71% and 32%, respectively. The impact of this change on the three months ended September 30, 2018 was approximately \$3.3 million and \$0.12 per diluted share and on the nine months ended September 30, 2018 was \$0.5 million and \$0.02 per diluted share.

<sup>(4)</sup> The table above does not reflect a reduction in net income related to the write-off of certain deferred tax assets of approximately \$1.4 million or \$0.05 per diluted share for the three and nine months ended September 30, 2019.